



PRESS RELEASE

Versatile Security announces partnership with vNext

Versatile Security and vNext announce partnership to bring the vSEC:CMS smart card management system to the French market.

Stockholm, Sweden, March 23, 2012 – Versatile Security Sweden AB announces the partnership with [vNext](#) Paris, France. Through the partnership, vNext will market and sell [Versatile Security's Smart Card Management System, vSEC:CMS](#) in the French market.

“I am excited about the opportunity to work with such a competent and innovative company as vNext. With this partnership, Versatile Security will further strengthen its position in the French market as well as bring added value to vNext’s already strong offering,” said Per-Anders Fjärdsäter, CEO and President of Versatile Security.

“We are anxious to start working with Versatile Security and hope that through this partnership both our companies will strengthen their positions in their current markets,” said Mark Stuart Cochrane, Partner and Core Infrastructure Director at vNext.

About vNext

[vNext](#) is an innovating Startup focusing on new technologies, new usages and new distribution modes such as SaaS, PaaS and Cloud.

Our R&D department drives research on various state-of-the-art technologies, focusing on usages and models but also on industrialization and monetization. Our work is closely related to Microsoft solutions, developing extensions to their products while our skilled engineers and experimented architects deliver state of the art IT services.

For more information, please visit <http://www.vnext.fr>

About Versatile Security

[Versatile Security](#) is a leading IT solutions provider in the identity and access management space with focus on easy deployment of smart cards with innovative smart card management systems. The company’s customers are typically organizations that demand high security and ease of use. State of the art solutions enable the customers to securely authenticate, issue and manage user credentials, such as smart cards, more cost efficiently than other solutions on the market.

Versatile Security’s mission is to provide solutions that are affordable and easy to integrate, thus allowing organizations of all sizes to implement high levels of security. First class support, maintenance, and training is also offered. Customers include: HSBC, Tieto, Centric, Raiffeisenbank, TradeRiver, European Commission, Svensk Exportkredit and IKEA.

The products and services can be bought and delivered worldwide by use of an extensive reseller network and through the Versatile Security web site: <http://versatilesecurity.com>

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