

PRESS RELEASE

Versatile Security Announces Partnership with Envoy Data Corporation

Versatile Security and Envoy Data Corporation announce a partnership to introduce vSEC:CMS to the North American market.

New York City, NY, US, September 19th, 2012 – Versatile Security Sweden AB announces a partnership with Envoy Data Corporation, a distributor based in Gilbert, Arizona. Through the partnership, the market leading smart card management system [vSEC:CMS T-Series](#) from Versatile Security will be introduced to the North American market via Envoy Data's wide network of resellers in the United States and Canada.

“The vSEC:CMS product is a smart card lifecycle system that has proven to scale from small project based smart card deployments all the way up to identity badges for government organizations and large enterprises – this is unique and a huge advantage for customers as projects generally start small even for very large deployments.” said Jeff Ciraulo, VP of Business Development, Envoy Data.

“We are truly excited to work with such a prominent distribution partner as Envoy Data. We have for quite some time seen the North American market as a focus market with great potential for smart cards to be used for enterprise security. It is the natural next step after the success we have seen with the vSEC:CMS product suite in Europe. The relationship with Envoy Data is a major milestone for Versatile Security.” said Joakim Thorén, CEO, Versatile Security.

About Envoy Data Corporation

[Envoy Data Corporation](#) is the leading aggregator of Security Intelligent Solutions. For more than 19 years, we have combined a solidly built distribution channel with solution set expertise, giving us the experience and technical know-how to meet any Industrial Storage and IT Security need. By being a specialist in a niche market, we have the ability to form unique partnerships with industry-leading manufacturers, allowing us to synergize solutions between our partners and clients. For more information on Envoy Data, visit <http://www.envoydata.com>.

About Versatile Security

[Versatile Security](#) is a leading IT solutions provider in the identity and access management space with focus on easy deployment of smart cards with innovative smart card management systems. The company's customers are typically organizations that demand high security and ease of use. State of the art solutions enable the customers to securely authenticate, issue and manage user credentials, such as smart cards, more cost efficiently than other solutions on the market.

Versatile Security's mission is to provide solutions that are affordable and easy to integrate, thus allowing organizations of all sizes to implement high levels of security. First class support, maintenance, and training is also offered. Customers include: HSBC, Tieto, Centric, Raiffeisenbank, TradeRiver, European Commission, Svensk Exportkredit and IKEA.

The products and services can be bought and delivered worldwide by use of an extensive reseller network and through the Versatile Security web site: <http://versatilesecurity.com>

Contacts

Versatile Security Sweden AB
<http://versatilesecurity.com>
Joakim Thorén
joakim.thoren@versatilesecurity.com

Envoy Data Corporation
<http://www.envoydata.com>
Jeff Ciraulo
jeffc@envoydata.com