

PRESS RELEASE

## **Versatile Security and Cips Informatica Announce Partnership**

*Versatile Security and Cips Informatica announce a partnership to introduce vSEC:CMS and vSEC:ID products to the Italian market.*

**Stockholm, Sweden, March 19, 2013** – Versatile Security Sweden AB announces a partnership with Cips Informatica. Through the partnership, the vSEC:CMS and the vSEC:ID product suites from Versatile Security will be introduced to the Italian market via Cips Informatica’s network of resellers.

“The use of passwords to authenticate and access IT networks is becoming increasingly irrelevant due to the risks associated with passwords. With growing awareness of these risks companies are looking to deploy stronger two-factor authentication to mitigate these risks. We at Cips Informatica are leading the drive in the Italian market to provide the solutions necessary for companies to embrace stronger authentication mechanisms,” said Mario Menichetti, CEO, Cips Informatica.

“Versatile Security’s product suite provides the best of breed solutions for company’s choosing to deploy strong two-factor authentication. We are very excited about introducing these products to the Italian market,” added Silvio Signori, CTO, Cips Informatica.

“Cips Informatica is a very dynamic company that is actively promoting new technology by organizing regular workshops and events. Together with Cips Informatica we will make sure partners in Italy have all the tools they need to easily and efficiently implement secure smart card solutions for customers in the region,” said Joakim Thorén, CEO, Versatile Security.

### **About Cips Informatica**

Cips Informatica was founded in 1991 to meet the needs of companies in the field of marketing along with consulting in the design, implementation and management of complex IT systems. In particular, Cips Informatica focuses on the ICT sector in which it provides technical and commercial support.

For more information about the company: <http://www.cips.it>

### **About Versatile Security**

[Versatile Security](http://www.versatilesecurity.com) is a leading IT solutions provider in the identity and access management space with focus on easy deployment of smart cards with innovative smart card management systems. The company’s customers are typically organizations that demand high security and ease of use. State of the art solutions enable the customers to securely authenticate, issue and manage user credentials, such as smart cards, more cost efficiently than other solutions on the market.

Versatile Security’s mission is to provide solutions that are affordable and easy to integrate, thus allowing organizations of all sizes to implement high levels of security. First class support, maintenance, and training is also offered. Customers include: HSBC, Tieto, Centric, Raiffeisenbank, TradeRiver, European Commission, Svensk Exportkredit and IKEA.

The products and services can be bought and delivered worldwide by use of an extensive reseller network and through the Versatile Security web site: <http://versatilesecurity.com>

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