

*PRESS RELEASE*

## **Versatile Security and INSIA Announce Partnership**

*Versatile Security and INSIA France announce a partnership to provide vSEC:CMS and enterprise smart card security to the most savvy market in the world: France.*

**Stockholm, Sweden, June 18, 2013** – Versatile Security Sweden AB announces a partnership with INSIA France, a value added reseller based in Paris, France. Through the partnership, the market leading smart card management system [vSEC:CMS T-Series](#) from Versatile Security will be introduced to the French market in order to bring an extra level of security to INSIA's solution based on thin clients and virtualization.

“Versatile Security a key partner for INSIA to promote PKI on Microsoft/Citrix environment. Combined with Gemalto technologies, we are successfully providing PKI services to our enterprise level customers in banking, luxury industry or government administration. vSEC:CMS makes it easier to deliver secure virtualized environments with simple and secure management process.” said Sabir Tapory, CEO, INSIA France.

“I am happy about the opportunity to address the market needs in France together with INSIA. It's always very interesting when our system can extend and add value to an already feature rich solution. Together with INSIA, Versatile Security will feel very comfortable in delivering secure enterprise applications using virtualized solutions in an efficient way,” said Joakim Thorén, CEO, Versatile Security.

### **About INSIA**

[INSIA France](#) is well-known for several core competencies, such as virtualization, application and networking security, system software development...

INSIA supports its clients all along their projects: from upstream by defining the needs, to administrators training through architecture definition, mockup and pilots tests and solution roll-out. During the project life, INSIA provides its technical support for any issue and its technological expertise in order to improve the client's IS for further needs.

After more than 10 years of experience, INSIA is a dynamic and innovating company with a dedicated team for R&D. We form part of Systematic and Advancity, French competitiveness clusters specialized in IT and Green IT.

For more information, visit the INSIA web site: <http://www.insia.net>

### **About Versatile Security**

[Versatile Security](#) is a leading IT solutions provider in the identity and access management space with focus on easy deployment of smart cards with innovative smart card management systems. Our customers are organizations that demand high security and ease of use. Our state of the art solutions enable our customers to securely authenticate, issue and manage user credentials, such as smart cards, more cost efficiently than other solutions on the market.

Our mission is to provide solutions that are affordable and easy to integrate, thus allowing organizations of all sizes to implement high levels of security. We also offer first class support, maintenance, and training. Our customers include: HSBC, Tieto, Centric, Raiffeisenbank, TradeRiver, European Commission, Svensk Exportkredit, Cleveland Clinic Abu Dhabi and IKEA.

Our products and services can be bought and delivered worldwide by use of an extensive reseller network and through the Versatile Security web site: <http://versatilesecurity.com>.

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