Versasec, PrimeKey Formalize Working Relationship

Government Customers and Others Requiring Advanced Certificate Authorities to See Significant Benefits

NEW YORK, NY and SOLNA, SWEDEN, May 2nd, 2016 –Versasec, the leader in smart card management systems, and PrimeKey Solutions AB, a Swedish based world leading provider of advanced, open source public key infrastructure (PKI) solutions, announced today they have formalized their working relationship to benefit the security needs of their joint customers and prospects.

Under terms of their agreement, both companies will work with their reseller partners to ensure they can support products from Versasec and PrimeKey.

Versasec, with offices in New York, Sweden, Germany, France and the United Kingdom, is the company behind vSEC:CMS, which provides all the software tools to administer and manage identity access management smart cards in a secure and convenient way. Versasec's product suite consists of products that meet any organization's requirements for managing smart cards.

PrimeKey Solutions AB is globally known for its flagship product EJBCA which is a powerful and flexible certification authority (CA), and a complete PKI management system. It supports all major PKI algorithms and protocols and is the most versatile PKI solution on the market. Combined with SignServer Enterprise and the PrimeKey PKI Appliance, PrimeKey's products established the pillar of any complete PKI and security system.

"We've optimized vSEC:CMS so it works seamlessly with PrimeKey's solutions, which is a tremendous advantage for our customers, particularly our large contingent of government clients," said Joakim Thorén, CEO of Versasec. "Like Versasec, PrimeKey has a proven track record for working with government entities in applications requiring the highest levels of security, and in PrimeKey's case this includes government ID cards and passports."

"For us, it's always been about retaining the product robustness and integrity needed for an uncompromising security while still keeping our products as flexible, scalable, and easily adaptable to the customer needs as possible. Being able to offer a proven off-the-shelf ready solution for CMS projects is something we see as highly beneficial not only directly to our end customers, but also to our partners and integrators," said Admir Abdurahmanovic, VP of Strategy for PrimeKey. "We see our partnership with Versasec as a natural complement to our product portfolio that will increase the competitiveness of our offer, and the value we can bring to our customers."

For users of PrimeKey's solutions, the benefits of implementing Versasec's vSEC:CMS include the following:

- Access to a CMS that is already fully integrated to EJBCA
- Fast implementation that takes minutes, rather than weeks or months
- An intuitive user interface that improves operational efficiency
- No hidden costs and a low total cost of ownership
- Consistently high security level without exception
- Large-scale capabilities, available from day one
- Easy integration with the customer's ecosystem
- Customization options

For users of Versasec's vSEC:CMS identity and access management (IAM) solution, the benefits of implementing solutions from PrimeKey include the following:

- Platform independence (Linux, Windows, mixed environments)
- Robust and highly secure solution
- Designed for scalability
- Manages several independent certificate authority (CA) hierarchies
- Uses open standards
- Supports all major PKI algorithms
- Offers full, real-time Offensive Security Certified Professional (OSCP) support
- Supports all major PKCS#11 HSM modules

"As a leading specialty distributor of IT security solutions, we're consistently looking at ways to help our customers boost their security without adding unnecessary complexity and cost," said Jeff Ciraulo, President of Gilbert, Arizona-based Envoy Data Corporation. "The collaboration between these two important security-centric companies means we can have our customers up and running with their solutions very quickly, as the products complement each other tremendously well, and Versasec and PrimeKey have done the heavy lifting in ensuring their products work together beautifully."

Using PrimeKey's Appliance "PKI-in-a-box" concept offers an easy and secure way of deploying a full scale enterprise PKI system, without the hassles of elaborate installation and integration procedures. By delivering strongly on security, performance and simplified maintenance, PrimeKey PKI Appliance empowers its users' security teams to focus on aspects more directly beneficial to their businesses – rather than keeping them busy with maintenance and support on the PKI system in and of itself.

About PrimeKey

PrimeKey Solutions AB is one of the world's leading companies for PKI solutions. PrimeKey has developed successful solutions, such as EJBCA Enterprise, SignServer Enterprise and PrimeKey PKI Appliance. PrimeKey is a pioneer in open source security software that provides businesses and organizations around the world with the ability to implement security solutions such as e-ID, e-Passports, authentication, digital signatures, unified digital identities and validation. PrimeKey has its head office in Stockholm, offices in Aachen, and partners in Kuala Lumpur and San Mateo, California. Clients in Sweden include Bankgirot (Sweden's only clearing house) and the Swedish Police (issuing passports and national ID cards to Swedish citizens).

About Versasec

Versasec is a leading IT solutions provider in the identity and access management space with focus on easy deployment of smart cards with innovative smart card management systems. Our customers are organizations that demand high security and ease of use. Our state of the art solutions enable our customers to securely authenticate, issue and manage user credentials, such as smart cards, more cost efficiently than other solutions on the market.

Our mission is to provide solutions that are affordable and easy to integrate, thus allowing organizations of all sizes to implement high levels of security. We also offer first class support, maintenance, and training. Our customers include: HSBC, Tieto, Raiffeisenbank, Hornbach, Daimler, Alstom, European Commission, Qualcomm, eBay, Saudi Aramco, IMF, L'Oreal and Cleveland Clinic Abu Dhabi.

Our products and services can be bought and delivered worldwide by use of an extensive reseller network and through the Versasec web site: https://versasec.com

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